



Integrating Whole-Person Care: Insurance Solutions for Evolving Behavioral Health Providers

A Proven Leader in Integrated Care Coverage

For nearly two decades, we have been at the forefront of insuring the evolving landscape of behavioral health. As the first carrier to recognize and respond to the integration of primary care into behavioral health settings, we have continuously adapted our solutions to support providers delivering comprehensive, whole-person care.

Today, treating the whole person—not just one aspect of health—is essential to improving outcomes, reducing costs, and strengthening long-term wellness. We understand this shift, and more importantly, we know how to insure it.

Specialized Coverage for Integrated Care Models

As behavioral health organizations expand into primary care services, new exposures emerge. Our expertise allows us to confidently support a wide range of integration models, including:

Direct Employment Models

Primary care services delivered by your own employed medical staff

Partnership & Collaborative Models

Services provided through contracted or affiliated medical partners

FQHC & Look-Alike Structures

Organizations transitioning to or operating as Federally Qualified Health Centers (or similar models)

Hybrid & Evolving Models

Customized structures unique to your organization's growth strategy

Customized Solutions for Complex Risks

No two organizations approach integration the same way—and your insurance program shouldn't either.

We offer:

- Tailored coverage designed around your specific operational model
- Expertise in blended behavioral health and primary care exposures
- Flexible underwriting that evolves as your organization grows
- Guidance from a team that has been insuring these risks since the beginning

Your Partner in Whole-Person Care

As a long-standing leader in this space, we don't just insure integrated care, we've helped define how it's done.

Whether you're just beginning your integration journey or expanding an established model, we have the experience, flexibility, and insight to support you every step of the way.

Let's build a program that fits your model—and your mission.

Why It Matters

Integrated care is more than a trend—it's the standard for healthcare delivery.

By addressing physical and behavioral health together, providers can:

- Improve patient outcomes
- Reduce fragmentation of care
- Enhance patient engagement
- Deliver more effective, coordinated services

We're here to ensure your insurance coverage keeps pace with that mission.



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